

Go Green Demo by Loretta

First, do your research and select your products! Here's what I've come up with! Enjoy!

Moments that Matter... *Set the stage... *Greet the guests... *Engage guests w/recruiting bids... *Demo...

A. What is "Go Green"? Political and Business...

B. How can we Go Green? Follow the 3 R's

C. Mini-Trash Can Demo (Eleanor Gengler training)

a. Ask...Do you have a garbage can?

- i. Do you ever throw away a baggy/sandwich bag (put in trash can)...an environmental research group stated a student of 17 years throws away 3,400 baggies!**
- ii. Do you ever throw away aluminum foil (put in trash can)...foil is costly and you forget what you wrapped.**
- iii. Saran Wrap...cling wrap...(put in trash can)...it's expensive too and it clings when you don't want it to...doesn't keep airtight, liquid tight and you can't stack**
- iv. Every time you use any of these wrappings, you are throwing money into the garbage can! Pull out \$3-\$5 out of your trash can. Think how much money you'd save if you didn't keep buying baggies, foil, cling wrap and paper towels!**
- v. Remember the reuse! Reduce! Don't buy anything you use once. Tupperware is a wrapper you buy once and use again and again. Every time you and your friends use Tupperware you are saving dollars!**

b. See how you can Save the Green, Go Green and Make the Green with Tupperware!

D. Start the Catalog demo with Facts!

a. How much are you spending on lunch?

b. Typical American Lunch \$4.06/day (\$723/yr) vs.

c. Waste free Lunch \$2.65/day (\$477/yr): *Estimated Annual Savings: \$250!*

i. Impress'M Go Green Set

- 1. 11 oz Tumblers, \$24.50**
- 2. Microwave Cereal Bowls, \$17.50**
- 3. Snack Cups, \$10**
- 4. Retail: \$52.00**

d. More Facts: Bottled water 3 forms...mineral, spring & purified...

e. Of the 14 billion water bottles sold in US in 2002 – 90% ended up in the trash!

f. Some states considering banning!

i. On the Go Green Set

- 1. Insulated Tumbler, \$20**
- 2. Sandwich Keeper Set, \$11.50**
- 3. Commuter Mug, \$19**

a. Skip buying lattes...5 in a wk... you would save over 16 lbs of trash/yr

4. Sports Bottle, \$12.50

5. Retail: \$63.00

g. Start display demo

i. Rock' N Serve 5pc Set, \$91.50

1. Microwaving only uses 1/7 of the energy of a stove/oven & in less time

ii. Fridgesmart 3pc Set, \$57.50

1. 95 billion lbs food wasted per year, 20-25% produce

2. 65% produce purchased is thrown away!

iii. Modular Mate Oval Set, \$48.00

1. Buy bulk! Cut down on packing waste!

h. Salsa demo...then talk about Clean UP - Go Green Set

- i. Buy one less roll of paper towels...every household did this just once, save over ½ million trees!**
- ii. Microfiber Dishcloths, \$5.50**
- iii. Microfiber Multit-purpose towels, \$7.00**
- iv. Microfiber Kitchen Towel, \$6.00**
- v. Escence Trio: \$32**
- vi. Retail: \$50.50**

E. Remind host receives ½ off items, TYG and sales credit, explore guest opportunities!

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